

## **REQUEST FOR PROPOSAL**

## SUPPLY, INSTALLATION, CUSTOMIZATION, TRAINING & SUPPORT OF ASSET LIABILITY MANAGEMENT (ALM) SOLUTION

RISK MANAGEMENT DEPARTMENT

HEAD OFFICE NAINITAL

> The Nainital Bank Limited 20<sup>th</sup> April, 2021 RFP Reference No.- **NTB/RMD/ALM/2021/04/008**

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#### Section I – Invitation to Bid

#### RFP No. NTB/RMD/ALM/2021/04/008

The Nainital Bank Ltd.

Head Office, Seven Oaks Building, Mallital, Nainital, Uttarakhand - 263001

Dated: 20.04.2021

The Nainital Bank Ltd. invites bids (Technical & Financial) from eligible bidders which are valid for a period of 180 days from the last date of submission of bid date for "SUPPLY, INSTALLATION, CUSTOMIZATION, TRAINING & SUPPORT OF ASSET LIABILITY MANAGEMENT (ALM) SOLUTION".

Scope of Work	SUPPLY, INSTALLATION, CUSTOMIZATION, TRAINING & SUPPORT OF ASSET LIABILITY MANAGEMENT (ALM) SOLUTION		
Application Money		Application money has to be deposited as DD/PO* at the time of submission of Bid.	
EMD (Earnest Money Deposit) to be submitted	Rs. 5,00,000/- (Rupees Five Lakhs Only)	Earnest Money Deposit (EMD) submitted in the form of DD/PO* or Bank Guarantee which should be valid for a period of 6 months from last date for bid submission date. EMD to be deposited along with the bid.	
Last date and time of sul	omission of Bids	10/05/2021 (1600 Hrs)	
Date and time of opening of Eligibility cum Technical Bids (envelope 1 and envelope 2)		Date and time of opening of envelope 1 & 2 will be shared later to the bidders (through the authorized e-mail ID shared by the bidders in Bidder Profile.)	

Interested parties may view and download the RFP Document containing the detailed terms & conditions, from the website <u>https://www.nainitalbank.co.in/english/tender.aspx</u>

\*DD/PO and Bank Guarantee should be made in favour of The Nainital Bank Ltd. and DD/PO be made Payable at Delhi.

RFP Coordinator – Ms. Sonal Sharma Contact No – 05946-236120, 7055101618 e-mail – alm@nainitalbank.co.in

#### 1.1. Document Control Sheet

Tender Reference No.	NTB/RMD/ALM/2021/04/008
Name of Organization	THE NAINITAL BANK LIMITED
Tender Type	OPEN
(Open/Limited/EOI/Auction/Single)	
Tender Category (Services/Goods/works)	Services / Goods
Type/Form of Contract	Supply/Service/Buy
(Work/Supply/Auction/Service/Buy/	
Empanelment/Sell) Technical Evaluation (Yes/No)	Yes
Is Multi Currency Allowed	
5	No (Only INR) Offline
Payment Mode (Online/Offline)	
RFP Issuance Date	20/04/2021
RFP Coordinator	RFP Coordinator – Ms. Sonal Sharma
	Contact No – 05946-236120, 7055101618
	e-mail – <u>alm@nainitalbank.co.in</u>
Last date of receiving written request for clarifications before the pre-bid meeting	16:00 hrs on 23/04/2021 -mail to <b>alm@nainitalbank.co.in</b>
Pre-bid meeting	<ul> <li>Due to ongoing Covid-19 pandemic, pre bid</li> </ul>
	<ul> <li>meeting will be held through online mode on 26/04/2021 between 1:00PM and 3:00PM.</li> <li>Bidder to submit the names of -2- authorized officials/persons (maximum) along with their contact numbers, designations and e-mail IDs on <u>alm@nainitalbank.co.in</u> by 23/04/2021 along with clarification sought (if any) in the prescribed format mentioned at point 3.8.</li> <li>Invitation link of the meeting will be sent by the Bank to email IDs (max 2) of authorized officials/persons of the bidder to join the Online Pre-bid Meeting as per the schedule mentioned above.</li> <li>In order to join the On-line Pre-bid meeting the Bidder's representatives will have to click the link provided through E-mail by the Bank.</li> </ul>
Last date of submission of RFP response (Closing date)	1600 Hrs. on 10/05/2021 at The Nainital Bank Ltd.,
And address for submission of Bid	33, Second Floor, Punchkuian Road
	Above Lahore Furniture Mart
	New Delhi - 110001

Mode of Submission of Bid	The bidder shall deposit the Bid envelope in person in the tender box kept for this purpose at the above address on or before 16:00 hrs, on bid submission date mentioned herein this RFP document.
Date and time of opening of Eligibility cum Technical Bids (envelope 1 and envelope 2)	Date and time of opening of envelope 1 & 2 will be shared later on to the bidders (through the authorized e-mail ID shared by the bidders.)
Date of Technical Presentation	Date of technical presentation will be shared later on to the eligible bidders through authorized e-mail ID shared by the bidders.
Contract Type (Empanelment/Tender)	Tender
Multiple Technical Annexure(s)	Yes
Quoting for all Technical Annexures is compulsory	Yes
Application Money	Rs.25,000/- (Rupees Twenty Five Thousand Only)*
Bid Security (Earnest Money Deposit)	Rs.5,00,000/- (Rupees Five Lakh Only)*
Bid Validity days	180 days from the last date for submission of bid
Location for Submission of Bid	The Nainital Bank Ltd., 33, Second Floor, Punchkuian Road Above Lahore Furniture Mart New Delhi - 110001
Validity of Contract	Five years from the Go-Live date of proposed solution, , extendable for further Two years solely at option of the Bank
Address for Communication	Miss Sonal Sharma
	ALM Department
	The Nainital Bank Ltd.
	Head Office, Seven Oaks Building
	Mallital, Nainital, Uttarakhand - 263001

\* MSEs (Micro and Small Enterprise (MSE) are exempted from paying the application money and Bid security amount for which the concerned enterprise needs to provide necessary documentary evidence. For MSEs Government of India provisions shall be considered while evaluating the tender. (Please refer Pt. 3.6 of this RFP document for detailing the MSE clause)

#### 2. DISCLAIMER

Subject to any law to the contrary and to the maximum extent permitted by law, the Bank and its Directors, Officers, employees, contractors, representatives, agents and advisors disclaim all liability from any loss, claim, expenses (including, without limitation, any legal fees, costs, charges, demands, actions, liabilities, expenses or disbursement incurred therein or incidental thereto ) or damage, (whether foreseeable or not) ("losses") suffered by any person acting on or refraining from acting because of any presumption or information(whether oral or written and whether expressed or implied), including forecasts, statements, estimate or projections contained in this RFP document or conduct ancillary to it whether or not the losses rise in connection with any ignorance, negligence, inattention, casualness, disregard, omission, default, lack of care, immature information, falsification or misrepresentation on the part of the Bank or any of its Directors, officers, employees, contractors, representatives, agents, or advisors.

#### 3. Section II: Instructions for Bid Submission

#### 3.1. Executive summary of the project

The Nainital Bank Limited was established in the year 1922 with the objective to cater banking needs of the people of the region. Bank of Baroda, a premier nationalized bank, is managing the affairs of The Nainital Bank Limited since 1973. The Bank is having 160 branches at present operating in five states i.e. Uttarakhand, Uttar Pradesh, Delhi, Haryana and Rajasthan. Bank's Head Office is at Nainital, Uttarakhand and -3- Regional Offices are functioning at Delhi, Dehradun and Haldwani. The Bank is running with a vision which states: "To emerge as a customer centric National Bank & become the most preferred bank for its product, services, technology, efficiency & financials."

#### Scope of RFP in brief is mentioned below:

The objective of this RFP envisages an end-to-end comprehensive solution for ALM which includes procurement of perpetual license & supply of software, installation, design, sizing, training, customization, configuration, implementation, maintenance and support of the software and other components required, along with, parameterization, historical data management, verifying data quality, migrating data, user acceptance testing, documentation, training, knowledge transfer and support (hereinafter referred to as "solution").

The broad scope of work for the ALM solution is given in the 'Scope of work' section wherein the selected bidder has to provide the necessary system to enable implementation of Asset Liability Management Solution, including all additional middleware as required by the offered solution, application software and all related components, complete interface with the Finacle 10.X CBS solution and other applications implementation and ongoing support services. This is an end to end project and all the items required for making the application operational should be considered by the bidder, even if the same is not explicitly mentioned in this RFP document.

## 3.2. Preparation of Bids

# Bidder should consider all corrigendum/s, (if any), published on the Bank's website related to the RFP Document before submitting their bids.

Please go through the tender advertisement and the RFP Document carefully to understand the documents required to be submitted as part of the bid. Please note the number of envelope in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.

#### 3.3. Submission of Bids

The bidder shall seal the original DD/PO or Bank Guarantee as EMD and Application fees in form of DD/PO in an envelope which be marked as Envelope No. 1 along with other Pre-qualification documents. The Bidder shall mark its company/firm/LLP name and tender reference number on the back of the Bank Demand Draft before sealing the same. The address of The Nainital Bank Ltd., name and address of the bidder and the Tender Reference Number shall be marked on the envelope. The envelope shall also be marked with a Sentence "NOT TO BE OPENED BEFORE the Date and Time of Bid Opening". If the envelope is not marked as specified above, THE NAINITAL BANK LTD. will not assume any responsibility for its misplacement, pre-mature opening etc.

The bidder shall deposit the envelope in person in the tender box kept for this purpose at The Nainital Bank Ltd., 33, Second Floor, Punchkuian Road Above Lahore Furniture Mart New Delhi - 110001on or before 16:00 hrs, on bid submission date mentioned herein this RFP document.

One paper copy and one electronic copy (Power Point or Microsoft Word and Excel contained in storage media) of all documents submitted under Technical Bid **(Envelope 2)** submissions must be supplied to Bank at The Nainital Bank Ltd. IT Department, Head Office, Seven Oaks Building, Mallital Nainital – 263001 and addressed to "**SUPPLY**,

#### INSTALLATION, CUSTOMIZATION, TRAINING & SUPPORT OF ASSET LIABILITY MANAGEMENT (ALM) SOLUTION"

Bidders are requested to note that they should necessarily submit their commercial bids in the format provided and no other format is acceptable. If the Bidder(s) adopts any other format, such bid(s) shall be rejected.

#### 3.4. Assistance to Bidders

Any queries relating to the RFP Document and the terms and conditions contained therein should be addressed to the RFP Coordinator indicated in this RFP.

#### 3.5. Cost to Bid

The Bidder shall bear all costs associated with the preparation and submission of its bid, including cost of presentation for the purposes of clarification of the bid or otherwise. The Bank, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.

#### 3.6. Micro and Small Enterprise (MSE)

As per recommendations of GOI, Bank has decided to waive off EMD and tender cost (application money) for Micro and Small Enterprise MSE.

- 1. MSEs are exempted from paying the application money and Bid security amount for which the concerned enterprise needs to provide necessary documentary evidence issued by NSIC. For MSEs Government of India provisions shall be considered while evaluating the tender. Bids received without EMD and tender cost (application money) from bidders not having valid NSIC registered documents for exemption will not be considered.
- 2. To qualify for EMD & Tender Fee / Cost (application fee) exemption, firms should necessarily enclose a valid copy of registration certificate which is valid on last date of submission of the tender documents. MSE firms who are in the process of obtaining registration will not be considered for EMD & Tender Fee / Cost exemption (application fee).
- 3. MSE bidder has to submit a self-declaration accepting that if they are awarded the contract and they fail to sign the contract or to submit a Performance Bank Guarantee before the deadline defined by the Bank, they will be suspended for a

period of three years from being eligible to submit bids for contracts with the Bank.

4. Bids received without EMD for bidders not having valid registration documents for exemption will not be considered. However, Performance Bank Guarantee has to be submitted by the bidder under any circumstance.

#### 3.7. Contents of the RFP Document

The RFP Document is divided into following sections:

- 1. Section I Invitation for Bids
- 2. Section II Instructions for Bid submission
- 3. Section III General Conditions of the Contract
- 4. Section IV Bid Submission Format
- 5. Section V Scope of Work
- 6. Section VI Financial bid

The Bidder is expected to examine all instructions, forms, terms & conditions, and scope of work in the RFP Document and furnish all information as stipulated therein.

#### 3.8. Clarification on RFP Document

A prospective Bidder requiring any clarification on the RFP Document may submit his queries, through email, at the Bank's e-mail address i.e. <u>alm@nainitalbank.co.in</u> and as per schedule indicated under **point no. 1.1 of Section I – Invitation for Bids.** The queries must be submitted in the following format (in Excel file,\*.xls) shall only be considered for clarification:

Sr. No	Page No./ Section No.	Clause No.	Reference/ Subject	Clarification Sought
		••		

#### The Bank will only respond to queries submitted in the above excel format.

All queries on the RFP Document should be received on or before as prescribed by the Bank in Section I of this RFP Document. Bank's response (including the query but without identifying the source of inquiry) would be provided to the bidders present during the Pre-bid meeting and corrigendum (if any) would be uploaded on bank's website **https://www.nainitalbank.co.in/english/tender.aspx**. Bidders are responsible for duly checking the above website for any corrigendum and Bank's response.

**Note**: Inputs/suggestions/queries submitted by bidders as part of the pre-bid queries and otherwise will be given due consideration by the Bank, however THE NAINITAL BANK LTD. is not mandated to accept any submission made by the bidder and nor the bidder will be given any written response to their submissions. If an input is considered valid by the bank the same will be accepted and incorporated as part of the corrigendum and shall be published on Bank's website.

## 3.9. Amendment of RFP Document

At any time prior to the last date for receipt of bids, the Bank, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the RFP Document by an amendment.

Any Amendments will be notified in writing on bank's website <u>www.nainitalbank.co.in</u> under Tender Option and will be binding on all bidders.

In order to provide prospective Bidders reasonable time in which to take the amendment into account in preparing their bids, the Bank may, at its discretion, extend the last date for the receipt of Bids. Any or all corrigendum/amendments notified by the Bank shall be treated integral part of this RFP

## 3.10. Language of Bids

The Bids prepared by the Bidder and all correspondence and documents relating to the bids exchanged by the Bidder and the Bank, shall be written in **English language**.

#### 3.11. **Documents Comprising the Bids**

The bid prepared by the Bidder shall comprise of the following components:

#### 1. Envelope 1 - Pre Qualification envelope

The Pre-qualification envelope, besides the other requirements of the Tender, shall comprise of the following: (The envelope should be marked as "Pre-Qualification)"

- Bid Submission Cover Letter
- Bidder's Profile
- Application Money in form of DD in original

• Original EMD (as mentioned in this RFP) the original Bank Guarantee for EMD must be submitted in a sealed envelope mentioning "EMD-**NTB/RMD/ALM/2021/04/008**" by Bid submission end date as mentioned in

Section 1 – Invitation of Bids.

- Compliance List of Documents
- Response to Eligibility criteria: Eligibility Criteria which should contain all the supporting documents asked for eligibility criteria.

• Power of Attorney executed by the Bidder in favour of the Principal Officer or the duly Authorized Representative, certifying him as an authorized signatory for the purpose of this Tender.

## 2. Envelope 2 - <u>Technical Bid envelope</u>

The Technical Bid, besides the other requirements of the Tender, shall comprise of the following:(The envelope should be marked as "Technical bid")

- Technical Bid Letter
- Methodology and Project Plan
- Bidder Solution
- Proposed hardware specification
- Supporting documents as required in technical score sheet
- •All documents including Power point presentation, solution document, technical compliance in a storage media. Technical compliance and bill of material has to be submitted in excel format.

All documents should be signed and stamped by the authorized person.

## 3. Envelope 3 - <u>Commercial Bid envelope</u>

The Commercial Bid, besides the other requirements of the Tender, shall comprise of the following:(The envelope should be marked as "Commercial bid")

- Commercial Bid Letter
- Commercial Bid as per format given in this RFP

A standard format for submission of commercial bids has been provided with the tender to be filled by all the bidders. Bidders are requested to note that they should necessarily submit their commercial bids in the format provided and submission in any other format will lead to rejection of the bid

## 3.12. Bid Prices

The Bidder shall indicate in the proforma prescribed total Bid Prices of the solution, it proposes to provide under the Contract. Prices should be shown separately for each item as detailed in RFP Documents.

In the absence of above information as requested, a bid may be considered incomplete and be summarily rejected.

The Bidder shall prepare the bid based on details provided in the RFP Documents. It must be clearly understood that the Scope of Work is intended to give the Bidder an idea about the order and magnitude of the work / solution required by the Bank and is not in any way exhaustive and guaranteed by the Bank. The Bidder shall carry out all the tasks in accordance with the requirement of the RFP Documents and it shall be the responsibility of the Bidder to fully meet all the requirements of the RFP Documents.

#### 3.13. Firm Prices

Prices quoted in the bid must be firm and final and shall not be subject to any upward modifications, on any account whatsoever. However, the Bank reserves the right to negotiate the prices quoted in the bid to effect downward modification. The Bid Prices shall be indicated in Indian Rupees (INR) only.

The Commercial bid should clearly indicate the price to be charged and Taxes will be applicable as per actuals. It is mandatory that such charges wherever applicable/payable should be indicated separately in **Section IV – Bid Submission Format**. However, should there be a change in the applicable taxes, the same may apply.

#### 3.14. Bidder Qualification

The "Bidder" as used in the RFP Documents shall mean the one who has signed the Tender Form. The Bidder may be either the **Principal Officer** or his duly **Authorized Representative**, in either cases he/she shall submit a certificate of authority. All certificates and documents (including any clarifications sought and any subsequent correspondences) received hereby, shall, as far as possible, be furnished and signed by the representative and the principal.

It is further clarified that the individual signing the tender or other documents in connection with the tender must certify whether he/she signs as the Constituted attorney of the firm, or a company.

The authorization shall be indicated by **written power-of-attorney** accompanying the bid.

The power of attorney and any other document consisting of adequate proof of the

ability of the signatory to bind the Bidder shall be annexed to the bid.

Any change in the Principal Officer shall be intimated to THE NAINITAL BANK LTD. in advance.

## 3.15. Earnest Money Deposit (EMD)

The Bidder shall furnish, as part of its bid, an Earnest Money Deposit (EMD) of the amount Rs 5,00,000/- (Rupees Five Lakh Only) as a security.

The EMD is required to protect the Bank against the risk of Bidder's conduct which would warrant the security's forfeiture.

The EMD must be submitted, in form of DD/PO or Bank Guarantee valid for a period of -6- months from the last date of bid submission, of any Scheduled Commercial Bank favouring The Nainital Bank Ltd.

In case of bidders being an MSE under registration of any scheme of Ministry of MSE, they are exempted from the submission of EMD. A valid certificate in this regard issued by the NSIC has to be submitted along with the bid. (Please refer pt. no. 3.6 Micro and Small Enterprise clause for details)

Unsuccessful Bidder's EMD will be returned after award of contract to the successful Bidder. **No interest will be paid by the Bank on the EMD**.

The successful Bidder's EMD will be discharged upon the bidder executing the Contract, and furnishing the Bank Guarantee/security deposit. **No interest will be paid by the Bank on the EMD.** 

The EMD may be forfeited:

a. if a Bidder withdraws its bid during the period of bid validity specified in the RFP; or

b. in the case of a successful Bidder, if the Bidder fails;

- i. to sign the Contract in accordance; or
- ii. to furnish Security Deposit/Bank Guarantee for contract performance

#### 3.16. Security Deposit

• The successful bidder will be required to submit Security deposit in the form of Bank Guarantee, favoring The Nainital Bank Ltd. equal to the 10% of purchase order value.

• Validity: Valid for 60 months. The BG will be released after 60 months and/or extended period or execution of all pending Purchase Orders, whichever is later.

• In the event of termination, Bank may Invoke the Performance Bank Guarantee/Security Deposits, recover such other direct costs and other amounts towards direct damages from the Agency that may have resulted from such default and pursue such other rights and/or remedies that may be available to the Bank under law.

## 3.17. **Period of Validity of Bids**

Validity of bid will be 180 days from the last date of submission of bid. Any bid of a shorter period may be rejected by the Bank as non-responsive.

In exceptional circumstances, the Bank may request the Bidder(s) for an extension of the period of validity of bids upto 180 days more. The request and the responses thereto shall be made through e-mail. The validity of EMD may also be extended if required.

#### 3.18. Format and Signing of Bid

The original and all copies of the bid shall be typed or written in indelible ink. **The original and all copies** shall be signed by the Bidder or a person or persons duly authorized to bind the Bidder to the Agreement/Contract. All pages of the bid, except for un-amended printed literature, shall be initialed and stamped by the person or persons signing the bid.

The response to the bid should be submitted along with legible, appropriately indexed, duly filled Information sheets and sufficient documentary evidence as per Checklist. Responses with illegible, incomplete information sheets or insufficient documentary evidence shall be rejected.

The Bidder shall duly sign and seal its bid with the exact name of the firm/company/LLP to whom the contract is to be issued.

#### 3.19. Revelation of Prices

Prices in any form or by any reason before opening the Commercial Bid should not be revealed, failing which the offer shall be liable to be rejected.

#### 3.20. Terms and Conditions of Bidders

Printed terms and conditions of the Bidders will not be considered as forming part of their Bids. The terms and conditions mentioned the RFP will solely prevail.

#### 3.21. Consortium

Consortium is not allowed.

#### 3.22. Last Date for Receipt of Bids

Bids will be received by the Bank at the address specified under **Section I - Invitation for Bids** no later than the time and date specified in Section I -Invitation for Bids.

The Bank may, at its discretion, extend the last date for the receipt of bids by amending the RFP Document, in which case all rights and obligations of the Bank and Bidders previously subject to the last date will thereafter be subject to the last date as extended.

#### 3.23. Late Bids

Any bid received by the Bank after the last date and time for receipt of bids prescribed by the Bank, pursuant to **Section I - Invitation for Bids, shall stand rejected**.

#### 3.24. Modification and Withdrawal of Bids

No bid may be altered / modified subsequent to the closing time and date for receipt of bids. Unsolicited correspondences from Bidders will not be considered.

No bid may be withdrawn in the interval between the date for receipt of bids and the expiry of the bid validity period specified by the Bidder in the Bid. Withdrawal of a bid during this interval may result in the Bidder's forfeiture of its EMD.

#### 3.25. Bidder's Address for Correspondence

The Bidder shall designate the official mailing address, place to which all correspondence shall be sent by the Bank.

#### 3.26. Contacting the Bank

No Bidder shall contact the Bank on any matter relating to its bid, from the time of the bid opening up to the time of award of contract.

Any effort by a Bidder to influence the Bank's bid evaluation, bid comparison or contract award decisions may result in the rejection of the Bidder's bid.

#### 3.27. Opening of Bids by Bank

The Bank will convene a bid opening session as per time schedule where one representative from the Bidder, who has successfully submitted the bid, may participate. Subsequent to this, Bank will further evaluate the Bid of only those agencies whose Application fees, EMD and eligibility criteria is found to be in order.

#### 3.28. Evaluation of Bids

Bank will evaluate the bids. Decision of the Bank would be final and binding upon all the Bidders.

The purpose of these clauses is only to provide the Bidders an idea/overview of the evaluation process that the Bank may adopt. However, the Bank reserves the right to modify the evaluation process at any time during the Tender process, without assigning any reason, whatsoever, and without any requirement of intimating the Bidders of any such change.

Bidder must possess the requisite experience, strength and capabilities in providing the solution necessary to meet the Bank's requirements, as described in the RFP Document. Bidder must possess the technical know-how and the commercial wherewithal that would be required to successfully deliver the project as part of the solution and also to provide the maintenance and management support services sought by the Bank, for the entire period of the agreement/contract. The Bidder's bid must be completed in all respect and covering the entire scope of work as stipulated in the RFP Document.

#### 3.29. **Preliminary Examination**

The Bank will examine the bids to determine whether they are complete, whether the bid format conforms to the Tender requirements, whether any computational errors have been made, whether required EMD have been furnished, whether the documents have been properly signed, and whether the bids are generally in order.

A bid determined as not substantially responsive will be rejected by the Bank and may not subsequently be made responsive by the Bidder by correction of the nonconformity.

#### 3.30. Clarification

When deemed necessary, during the tendering process, the Bank may seek clarifications or ask the Bidders to make Technical presentations on any aspect from any or all the Bidders. However, that would not entitle the Bidder to change or cause any change in the substance of the tender submitted or price quoted.

THE NAINITAL BANK LTD. reserves the right to seek fresh set of documents or seek clarifications on the already submitted documents.

## 3.31. Evaluation of Eligibility Criteria

In this part, the bid will be reviewed for determining the compliance of the general conditions of the contract and Eligibility Criteria as mentioned in the Tender. Any deviation for general conditions of the contract and eligibility criteria will lead to rejection of the bid.

Before opening and evaluation of their technical proposals, bidders are expected to meet all the general conditions of the contract and the eligibility criteria as mentioned below. Bidders failing to meet these criteria or not submitting requisite supporting documents / documentary evidence for supporting pre-qualification criteria are liable to be rejected summarily.

The bidder must possess the requisite experience, strength and capabilities in providing the solution necessary to meet the requirements, as described in the RFP Document. The bidder must also possess the technical know-how and the commercial wherewithal that would be required to successfully implement the solution sought by THE NAINITAL BANK LTD. for the entire period of the agreement/contract. The bids must be complete in all respects and should cover the entire scope of work as stipulated in the RFP Document. The invitation to the bids is open to all bidders who qualify the eligibility criteria as follows:

Sr. No	Eligibility Criteria	Supporting Documents

1.	Bidder should be a Government Organization / PSU / PSE / Partnership Firm under Partnership Act / LLP/ Private or public Limited Company in India at least for 5 years as on RFP issuance date.	TAN, GSTIN Certificate and any other tax related document if applicable, along with the copies of Memorandum of Association and Articles of Association are required to be submitted along with the eligibility bid.
2.	The bidder shouldn't be blacklisted / barred /disqualified by any Statutory, Regulatory or Government Authorities or Public Sector Undertakings (PSUs / PSBs) or Private Banks or Financial Institutions in India.	Self-declaration (by authorized signatory of the bidder) to be provided as mentioned under point 5.3
3.	The bidder should have ISO 27001, 9001 certification .	Copy of the relevant certificates or assessment certificate from auditing agency
4.	The bidder should be original equipment manufacturer of proposed ALM Solution	Certificate of Intellectual property rights or Self-declaration (by authorized signatory of the bidder)
5.	The bidder should have a minimum turnover of INR 10 crores per annum for the past 3 financial years (2017- 18,2018-19 and 2019-20). The bidder should also have positive net worth during the last 3 financial years.	Audited financial statement of last three financial years
6.	The bidder should have minimum experience of -5-years of implementing the ALM solution in any Public Sector Bank / Govt. Organization / Commercial Bank in India	Documentary evidence with relevant copies of satisfactory completion certificate along with Purchase Order including names of clients with Phone and Fax numbers, E-Mail IDs etc.
7.	The proposed ALM solution should be running for at least -2- years in any -2- organizations (Public Sector Banks/ Govt. Organization / Commercial	Documentary evidence with relevant copies of satisfactory completion certificate along with Purchase Order including names of clients with Phone

	Banks) in India.	and Fax numbers, E-Mail IDs etc.
	The bidder company should be CMMI	Copy of the relevant certificates or
8.	Level 3 or above	assessment certificate from auditing
		agency
	Bidder to provide an undertaking on	
	his letter head that all the functional	Letter of confirmation from Bidder
9.	and technical requirements highlighted	
	as part of Technical Scope are covered	
	in totality in the proposal submitted.	

#### Note:

Bidder must comply with all the above-mentioned criteria as specified above. Noncompliance of any of the criteria can entail rejection of the offer.

Photocopies of relevant documents / certificates should be submitted as proof in support of the claims made for each of the above-mentioned criteria and as and when the Bank decides, originals / certified copies should be shown for verification purpose. The Bank reserves the right to verify / evaluate the claims made by the bidder independently.

Any deliberate misrepresentation will entail rejection of the offer ab-initio.

#### 3.32. Evaluation of Technical Bids

Only those bidders who qualify all Pre-qualification / Eligibility Criteria requirements will be qualified for technical bid evaluation.

Technical presentation, will be a part of the process for evaluation of the bids.

The Bank reserves the right to reject a proposed solution including Product/Service if it is of an opinion that the offered product/service does not match the technical requirements / objectives specified in Technical Bid – Bank's Requirements.

The technical bid will first be reviewed for determining the Compliance of the Technical bids with the Tender terms and conditions, Minimum/Mandatory Technical requirements and the scope of work as defined in this tender.

Any bid found to be non-compliant to the mandatory Technical Requirements, Tender terms and conditions and the scope of work shall be rejected and will not be considered for further evaluation. Bids that are technically compliant would only be taken up for commercial evaluation.

If the bidder is found to be non-compliant to any of the mandatory technical specifications, then the respective bid would be summarily rejected without assigning any score.

Bidder is required to submit all the supporting documents as per the criteria mentioned in the Tender. Bank reserves right to summarily reject any bid which does not contain all the mandatory supporting document or may ask bidder to resubmit documents, the decision of Bank will be final and binding in this regards.

#### Bids that are technically qualified would only be taken up for commercial evaluation.

Bank reserves the right to disqualify any bidder based on any criteria considered relevant and its decision is binding. Representations, if any from disqualified bidders will not be entertained and will be summarily rejected. THE NAINITAL BANK LTD. will not respond to any query raised by bidders seeking reasons for rejection of the bid. Technical Bids will be evaluated for the following broad parameters and a score would be given to each bidder by the Bank based on the scoring criteria mentioned below-

S1. No.	Parameter	Maximum
		Score
	Technical Evaluation	
А.	Product Functionality & Technical Requirements Evaluation of proposed ALM application.	50
В	BIDDER's/OEM's Capability & Experience	25
С	Technical Presentation and Project Understanding	25
	Total	100

#### **Scoring Matrix**

#### A. ALM Product Functionality & Technical Requirements Evaluation

Maximum Score
50
50

## B. BIDDER's/OEM's Capability & Experience

Sl.No.	Scoring Parameter	Maximum
		Score
01	BIDDER/OEM experience in implementation of proposed	
	ALM Solution in PSU/Commercial Bank/ Govt. Organization	
	in India to be calculated as below:	
	• Each Organization implementation will carry 1 marks	
02	The BIDDER/OEM shall have an annual turnover of at least	5
	10 Crores for the last three (3) financial years (i.e., 2017-	
	18,2018-19 and 2019-20) should be	
	• Turnover between 10 Cr to 50 Cr INR – 3 Marks	
	• Turnover above 50 Cr – 5 Marks	
03	BIDDER/OEM should have at least 5 years of	10
	experience in providing ALM solution and service in	
	PSU/Commercial Bank/ Govt. Organization.	
	• More than 10 years – 10 Marks	
	• Between 7 to 10 years -7 Marks	
	• between 5 to 7 years – 5 Marks	

04	CMMI Level	5
	CMMI Level 3 - 3 Marks	
	CMMI Level 4 - 4 Marks	
	CMMI Level 5 - 5 Marks	
	Total	25

#### C. Technical Presentation

Sl.No.	Scoring Parameter	Maximum Score
01	Demonstration/Presentation on Proposed ALM Application and solution understanding Project Rollout Plan	25
	Total	25

\*The following criteria must be adhered to by all bidders, in connection with the technical presentations during the bid selection process.

- At least one senior representative from bidder's organization should be present in the technical presentations
- Complete soft copies of the presentation materials should be shared with the Bank before the presentation.
- The Bank will expect and demand that the key personnel showcased by the vendor in the technical presentation should be the same person that actively drive the project execution.
- Bidders must strictly adhere to the time slots provided to them for the technical presentation, allowing ample time and scope for question-answers.
- Focus of the presentation should be on the specifics of the solution/approach being proposed for the Bank, not on general elucidation of technologies, tool stacks or concepts.
- Both technical and administrative aspects of the Assignment should be given suitable coverage.

- Focus should be on bringing out clearly what is specific / different / novel about the approach, not on beefing up the presentation with commonly known and/or spurious information
- All aspects of requirements in the RFP should be covered in the presentation e.g., proposed approach, capability to develop industry grade customized products, processes, frame works, organizational capabilities, team, governance, continuous development, transition approach etc.
- Any assumption, if taken in the response to RFP document should be clearly brought out in the technical presentation, along with the justification.
- Bank's evaluation and scoring on all aspects including technical presentation are final and non-negotiable

#### Note:

- 1. Group/Parent organization/company experience shall not be considered.
- 2. Direct orders from end customers shall be considered
- 3. The technical score will be allotted by Bank to each bidder against each section and will be considered final.

#### **Technical Evaluation Criteria-**

ST = Each Technical Proposal will be assigned a Score Technical (ST). The bidder with highest marks obtained (TM) in technical evaluation will be given a Score Technical (ST) of 100 points. The score technical (ST) of other proposals will be computed as follows:

ST = 100xTS/TM, where TS= marks obtained for Technical Proposal

Based on ST (Score Technical) the bid with highest ST score will be termed as T1. The rest of the bidders shall be ranked in descending order of ST Score value as T2, T3, T4 and so on.

Score will be considered up to two decimal places. Technical qualified bid will be considered once it scores minimum score technical (ST) of 70% and above, and rest will be technically rejected. Commercial will not be opened for technically dis-qualified bid.

## 3.33. Evaluation of Commercial Bids

Commercial bids submitted by only those bidders, who have qualified both prequalification and Technical evaluation, will be eligible for further evaluation.

The Commercial Bids of only those Bidders short listed from the Technical Bids by Bank

will be opened in the presence of their representatives on a specified date and time to be intimated to the respective Bidders, and the same will be evaluated by Bank.

Bidders will be ranked as per the ascending order of value of their Commercial Bids as (Least Quoted) LQ1, LQ2, LQ3.....and so on, LQ1 being the lowest Financial.

SF = Each commercial Proposal will be assigned a financial score (SF). The lowest GTV(Grand Total Value) (FM) will be given a financial score (SF) of 100 points. The financial scores of other proposals will be computed as follows:

#### SF = 100 x FM/LQx(1,2,3...), where LQx = Amount of Financial Proposal (GTV)

Based on SF (Score Financial) the bid with highest SF score will be termed as L1. The rest of the bidders shall be ranked in descending order of SF Score value as L2, L3, L4 and so on.

Bidders quoting incredibly low or unrealistic high cost of items leading to unrealistic GTV with a view to subverting the tender process shall be rejected straight away by Bank and EMD of such vendor will be forfeited. Any bid found to be unsatisfactory in terms of any of the evaluated parameters as mentioned may be rejected and will not be considered for further evaluation.

## 3.34. Final Bid Evaluation (Techno commercial bid):

The evaluation of the tender is based on QCBS (Quality and Cost Based Selection).

The Combined Final Score contains 70% weightage for technical evaluation and 30% weightage for commercial evaluation. Therefore, combined and final evaluation will be done on the following basis:

Proposals will finally be ranked according to their combined Techno commercial score (TC) based on the below mentioned formula:

TC = ST\*0.7 + SF\*0.3

Bidders will be ranked basis their Final Techno Commercial Score (TC) i.e. TC1, TC2, TC3...and so on, TC1 being the highest Combined Final Score.

The shortlisted bidder will be declared after thorough evaluation of commercial bid by Bank. During the evaluation if the Bank finds that the detailed commercial bid is not in order or not complete etc. then Bank will treat his bid as non- viable and same will be rejected, and EMD will be forfeited. In such case the next ranked techno commercial bidder will be considered for further evaluation and so on till a bidder is selected.

If any bidder withdraws his bid, at any stage after the submission of the bid, till the final evaluation or declaration of the final selected bidder, it will be declared a defaulting bidder and EMD of such defaulting bidder will be forfeited and THE NAINITAL BANK LTD. reserves right to blacklist such bidders for next three years from participating in any THE NAINITAL BANK LTD. tender. In such situation the tendering process will be continued with the remaining bidders as per their ranking.

If the bidder backs out after being declared as selected bidder, it will be declared a defaulting bidder and EMD of such defaulting bidder will be forfeited and THE NAINITAL BANK LTD. reserves right to blacklist such organization for next three years from participating in any THE NAINITAL BANK LTD. Tender. In such case the detailed commercial bid of next ranked techno commercial bidder will be evaluated,

 $\alpha$ ) If the detailed commercial bid is found in order, complete and its GTV is less than the withdrawing bidder, then this bidder will be declared as selected bidder and will provide services at its own quoted rates.

 $\beta$ ) In case the GTV of next ranked techno commercial bidder is higher than the withdrawing bidder, then it should match the detailed commercial bid offered by withdrawing bidder in toto.

 $\chi$ ) If next ranked techno commercial bidder also backs out then the Bank will complete the tender process by following the aforesaid process again for other remaining techno- commercial ranked bidders.

Please note that if, after various rounds of evaluation to shortlist a Bidder in place of defaulting bidder, the Bank does not find any suitable bidder among remaining eligible bidders, then the Bank shall be at its liberty to reject or accept the bid of the next ranked techno commercial bidder.

#### 3.35. Bank's Right to Vary Scope of Contract at the time of Award

The Bank may at any time, by a written order given to the Bidder, make changes to the scope of the Contract as specified.

If any such change causes an increase or decrease in the cost of, or the time required for the Bidder's performance of any part of the work under the Contract, whether changed or not changed by the order, an equitable adjustment shall be made in the Contract Value or time schedule, or both, as decided by the bank and the Contract shall accordingly be amended. Any claims by the Bidder for adjustment under this Clause must be asserted within thirty (30) days from the date of the Bidder's receipt of the Bank's changed order.

## 3.36. Bank's Right to Accept Any Bid and to Reject Any or All Bids

The Bank reserves the right to accept any bid, and to annul the RFP/Tender process and reject all bids at any time prior to award of Contract, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for the Bank's action.

## 3.37. Notification of Award

Prior to the expiration of the period of bid validity (180 days from last date of bid submission), the Bank will notify the successful Bidder in writing that its bid has been accepted.

The notification of award will constitute the formation of the Agreement/Contract, requiring the successful Bidder to furnish Bank Guarantee, favouring The Nainital Bank Ltd. of 10% of the Work/Purchase Order Value for ensuring contract performance. Thereafter the Bank will notify each unsuccessful Bidder and will return/release its EMD.

#### 3.38. Award of Contract

There will be only one vendor.

At the same time as the Bank notifies the successful Bidder that its bid has been accepted, the Bank will send the Bidder the Proforma of Contract.

Within 15 days of receipt of the Proforma of Contract, the successful Bidder shall sign and date the Contract and return it to the Bank along with the Bank Guarantee, favouring The Nainital Bank Ltd. of 10% of the Work/Purchase Order Value for contract performance, as security deposit.

The contract period will be commencing from the date of signing of contract and will be valid for 5 yrs from the date of Go-Live of ALM Solution. THE NAINITAL BANK LTD. reserves the right to extend the contract for further period of two years.

Keeping in view the project commitment, The Nainital Bank Ltd. reserves the right to ask the vendor to add new features/ process or modify the existing solution to take care the service delivery for matching the project requirements as and when required.

Vendor has to agree for honouring all tender conditions and adherence to all aspects of fair trade practices in executing the purchase orders placed by THE NAINITAL BANK LTD.

If the name of the system/service/process/solution is changed for describing substantially the same in a renamed form; then all techno-fiscal benefits agreed with respect to the original product, shall be passed on to THE NAINITAL BANK LTD. and the obligations with THE NAINITAL BANK LTD. taken by the Vendor with respect to the product with the old name shall be passed on along with the product so renamed.

The above Security Deposit will be in the form of Bank Guarantee (BG) of any Scheduled Commercial Bank. Security Deposit should be valid for the entire contract period of 60 months and renewed for extended period, if required, and thereafter on satisfactory performance and completion of contract, the Security Deposit shall be refunded to the vendor without any interest.

THE NAINITAL BANK LTD. may, at any time, terminate the contract by giving written notice of -30- days to the vendor without any compensation, if the vendor becomes bankrupt or otherwise insolvent, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to THE NAINITAL BANK LTD. If at any point during the contract, if the vendor fails to, deliver as per the tender terms and conditions or any other reason amounting to disruption in service, the Termination and Exit Management clause to be incorporated in contract, will be invoked.

In case of any takeover/merger/acquisition/transfer of ownership of bidder, the responsibility for smooth transition to the new entity lies with the bidder.

#### 3.39. Placing of Purchase Orders

For procurement of ALM solution, Purchase order will be placed on the vendor in hardcopy format.

Objection, if any, to the Purchase Order must be reported to the Bank by the vendor within five (5) working days counted from the date of receipt of Purchase Order for modifications, otherwise it is assumed that the vendor has accepted the Purchase Order in totality.

If the vendor is not able to supply/deploy/operationalize the ordered solution completely within the specified period, the penalty clause will be invoked. The decision of THE NAINITAL BANK LTD. shall be final and binding on all the vendors to this document. THE NAINITAL BANK LTD. reserves the right to accept or reject an offer without assigning any reason whatsoever.

## 3.40. Bank Guarantee for Contract Performance

Within thirty days of the receipt of notification of award from the Bank, the successful Bidder shall furnish the performance security in the form of Bank guarantee, favouring BANK valid for a period of 60 months from the date of Signing of Contract in accordance with the Conditions of Agreement/Contract.

Failure of the successful Bidder to comply with the requirement mentioned in document shall constitute sufficient ground for the annulment of the award and forfeiture of the EMD. In case of exigency, if the Bank gets the work done from elsewhere, the difference in the cost of getting the work done will be borne by the successful Bidder.

S.no.	Item	Value
1	Instrument	One single Deposit in the form of Bank Guarantee
2	Validity of Performance Bank Guarantee	Bank Guarantee to be submitted along with the duly stamped and signed contract and should be valid for a period of 60 months from the date of Go-Live of ALM Solution. In case there is an extension of contract beyond 60 months, Bidder has to provide the BG for that extended period.
3	Amount	10% of Purchase Order value

Performance bank Guarantee as per following schedule:

## 3.41. Confidentiality of the Document

The RFP Document to be submitted by bidder is confidential and the Bidder shall ensure that anything contained in RFP Document shall not be disclosed in any manner, whatsoever.

## 3.42. Tender Related Condition

The Bidder should confirm unconditional acceptance of full responsibility of completion of job and for executing the 'Scope of Work' of this tender. This confirmation should be submitted as part of the Technical Bid. The Bidder shall also be the sole point of contact for all purposes of the Contract.

The Bidder should not be involved in any major litigation/arbitration that may have an impact of affecting or compromising the delivery of services as required under this contract. If at any stage of Tendering process or during the currency of the Contract, any suppression / falsification of such information is brought to the knowledge of the Bank, the Bank shall have the right to reject the bid or terminate the contract, as the case may be, without any compensation to the Bidder and claim damages before the court of law, resulting from such rejection/termination as the case may be.

## 3.43. Rejection Criteria

Besides other conditions and terms highlighted in the RFP Document, bids may be rejected under following circumstances:

## 3.43.1 General Rejection Criteria

- Bids submitted without or improper EMD and/or Application Money.
- Bids received through Telex /Telegraphic / Fax/E-Mail will not be considered for evaluation.
- Bids which do not confirm unconditional validity of the bid as prescribed in the Tender.
- If the information provided by the Bidder is found to be incorrect/ misleading at any stage / time during the Tendering Process.
- Any effort on the part of a Bidder to influence the Bank's bid evaluation, bid comparison or contract award decisions.
- Bids received by the Bank after the last date and schedule time for receipt of bids as prescribed by the Bank.

• Bids without letter of authorization and without any other document consisting of adequate proof of the ability of the signatory to bind the Bidder.

## 3.43.2 Technical Rejection Criteria

- Technical Bid containing commercial details.
- Revelation of Prices in any form or by any reason before opening the Commercial Bid.
- Failure to furnish all information required by the RFP Document or submission of a bid not substantially responsive to the RFP Document in every respect.
- Bidders not quoting for the complete scope of Work as indicated in the RFP Documents, addendum (if any) and any subsequent information given to the Bidder.
- Bidders not complying with the material technical requirement by way of functionality, specifications and General Terms and conditions as stated in the RFP Documents.
- The Bidder not confirming unconditional acceptance of full responsibility of providing services.
- If the bid does not confirm to the timelines indicated in the bid.
- Bidder not scoring minimum marks as mentioned in Tender

## 3.43.3 Commercial Rejection Criteria

- Incomplete Financial Bid
- Financial Bids that do not conform to the Tender's Financial bid format
- Total price quoted by the Bidder does not clarify regarding all statutory taxes and levies applicable.
- If there is an arithmetic discrepancy in the commercial bid calculations the Bank shall rectify the same at its discretion. If the Bidder does not accept the correction of the errors, its bid may be rejected.

## 4. Section III - General Conditions of Contract and Service Levels Agreement

**Quality**: Material/solution not confirming to given specifications will be rejected & it will be replaced by the vendor, free of cost. The material/solution must be as per the

detailed specifications listed out in the RFP document and shall be as per standard engineering practice, relevant IS/ International code of practice, and shall be as per the Specifications as mentioned in RFP Document.

**Statutory Laws**: Vendor shall abide by all applicable rules and regulations regarding taxes, duties, labour etc., which are in force and from time to time enforced by the Government of India, also registration, labour laws, payments, ESIC, PF, insurance etc. Vendor shall coordinate for all these matters with concerned authorities directly.

**Confidential Information**: All information exchanged between the parties will be confidential. If the implementation project requires disclosure of, or receipt of, confidential information, such disclosure or receipt will be made with mutual agreement and may be with a separately executed MoU / Non-Disclosure agreement with Vendor by the Bank.

**Extra Deviated Items**: Any extra item like variation in quantity, deviated item should be executed only after getting the appropriate approvals with written confirmation, from the bank. At the time of submitting the invoice, all the documentary evidence of appropriate approvals for Extra / deviated Items / Variation in Quantities should be attached. Payments will not be made without scrutiny of aforesaid approvals.

**Force Majeure**: Bank shall not be responsible for delays or non-performance of any or all obligations, contained in this RFP or agreement thereafter, caused by war, revolution, insurrection, civil commotion, riots, mobilizations, strikes, blockade, acts of God, Plague, epidemics or pandemics, fire, flood, obstructions of navigation by ice of Port of dispatch, acts of government or public enemy or any other event beyond the control of the bank, which directly, materially and adversely affect the performance of any or all such obligations. However, the bidder shall continue to perform its obligations as contained in this RFP and agreement thereafter.

**Arbitration**: The Bank and the Bidder shall make every effort to resolve amicably, by direct negotiation between the respective Designated Officials of the bank and the Bidder, any disagreement or dispute arising between them under or in connection with the RFP and or contract thereafter.

If the designated official of the Bank and the Bidder are unable to resolve the dispute within -30- days from the commencement of such informal negotiations, they shall immediately escalate the dispute to their Senior Authorized Personal.

If within -30- days from the commencement of such negotiations between the Senior Authorized Personal designated by the Bidder and Bank, are unable to resolve their dispute amicably, in such case the dispute shall be settled finally by arbitration in, Nainital Uttarakhand, India under and in accordance with the provisions of the Arbitration and Conciliation Act, 1996 or any statutory modification or re-enactment thereof. Both parties will appoint one arbitrator each. Both the appointed arbitrators together, shall nominate third arbitrator with mutual consensus.

**Jurisdiction**: The Jurisdiction for all disputes will be in the city of Nainital (Uttarakhand), India.

**Safety**: All the safety codes and the preventive measure for this type of work shall be strictly followed. In case of any mishap which causes injury, disability or death of any personnel and staff either on site or offsite during or after the duration of the project due to negligence of the staff of the vendor, shall be sole responsibility of vendor, this shall not be responsibility of Bank in any case. No Claims in this regards shall be paid by Bank.

#### 4.1. Term and Extension of the Contract

The term of this Contract will commence from the date of signing of contract/agreement and will be valid for a period of five years from the date of Go-Live of ALM Solution. The contract is extendable further for two years solely at option of the Bank.

The Bank shall reserve the sole right to grant any extension to the term above mentioned and shall notify in writing to the Bidder, at least 6 months before the expiration of the Term hereof, whether it will grant the Bidder an extension of the Term. The decision to grant or refuse the extension shall be at the Bank's discretion.

During extended period of two years if deemed appropriate (THE NAINITAL BANK LTD. reserve right to extend the agreement with Bidder), the term and conditions for SLA, penalty and Prices for AMC & Manpower shall remain same as given for 5th Year.

Where the Bank is of the view that no further extension of the term be granted to the Bidder, the Bank shall notify the Bidder of its decision at least 6 (six) months prior to the expiry of the Term. Upon receipt of such notice, the Bidder shall continue to perform all its obligations hereunder, until such reasonable time beyond the Term of the Contract within which, the Bank shall either appoint an alternative service provider or create its own infrastructure to operate such Services as are provided under this RFP. In such scenario, the terms and conditions for SLA, penalty and Prices for services, AMC & Manpower shall remain same as given for 5<sup>th</sup> Year.

#### Warranty

a) The warranty of 12 Months shall start from the date of UAT Sign-Off. Any defects / bugs noticed in the migrated/implemented applications shall be reworked and / or replaced by the Bidder / Vendor with defect-free components free-of-cost.

b) Bidder / Vendor should provide software patches / upgrades towards complying with all the statutory and any other requirements from the Bank as specified from time to time during the Contract period, free of cost. The warranty period would start after live implementation\* (\*Live implementation means that after user acceptance and audit clearance the complete System is ported on the production environment (Go Live) and after issuance of Acceptance Certificate by the Bank).

c) Bidder should setup one centralized L2 Support at Bank Site till the completion of warranty period as mentioned above. The Bank has a right to interview and reject resources deployed by the Bidder.

#### 4.2. Prices

Prices quoted must be firm and shall not be subject to any upward revision on any account whatsoever throughout the period of contract. However, if there is any increase/decrease in taxes/ duties due to any reason whatsoever, after Notification of Award, the same shall be passed on to The Nainital Bank Ltd.

#### 4.3 **Payment Schedule**

The payment schedule for various items as quoted in Section VI : Financial Bid Format will be as below: One Time Application Software/license cost of Asset Liability Management Solution Application, Third-Party Application Cost (if any), Implementation Cost & Integration Cost as quoted by bidder will be paid as under:

## i. One Time Application Software/license cost and third-party application cost (if any)

- 50% on delivery of application software/license to Bank
- 20% on first installation of proposed solution on Bank's infrastructure
- 30% on successful GO-LIVE of the proposed solution

#### ii. Implementation & Integration cost

- 25% on contract signing and submission of Security Deposit
- 25% on first installation of proposed solution on Bank's infrastructure
- 10% on successful UAT
- 15% on successful integration of proposed solution with Finacle 10.x
- 25% on successful GO-LIVE of the proposed solution

iii. **Annual AMC/ATS Charges** shall be payable annually in advance on successful GO-LIVE of the solution.

iv. For any other cost as submitted by the bidder, the payment terms will be decided at the time of signing of agreement.

The Vendor's request(s) for payment shall be made to "The Nainital Bank Ltd." in writing (Invoice) accompanied by Service Level Requirements compliance reports for which payment is being claimed.

All the payments to the Vendor shall be subject to the report of satisfactory accomplishment of the concerned task,

Penalties, if any, on account of liquidated damages and non-compliance of Service Level Requirements, shall be deducted from the invoice value.

Payments will be released only on satisfactory acceptance of the deliverables for each Task as per the particulars mentioned in the commercial bid format.

All Payments shall be made in Indian Rupees Only and shall be released by the Bank against the invoices raised by bidder within 30 calendar days given all the relevant documents are submitted timely and are complete in all reference.

#### Note:

• All payments will be made through electronic mode only.

• Payments should be subject to deductions of any amount for which the Bidder is liable under the tender conditions. Further, all payments shall be made subject to deduction of TDS (Tax deduction at Source) as per the applicable Income-Tax Act.

## 4.4. Service Level Agreement & Targets

The selected vendor has to sign a detailed SLA before the issuance of Purchase Order. The SLA will be prepared jointly by the Bank & the selected vendor and will be based on

• The scope of the RFP and any amendment done in the RFP before submission of the bid.

- The solution offered by the vendor in response to the bid.
- Selected vendor is obliged to provide additional infrastructure free of cost at any stage of the TCO period, if it was found that requirement & standards intended by the Bank in RFP is not being fulfilled.

• The SLA will be binding on the vendor for the entire period of 5 Years, i.e term of contract.

• The Penalty clause shall be defined in SLA.

# 5. Section IV – Bid Submission Format

# 5.1. Bidder Profile

Sr	Particulars			Details	
1.	Name of the Bidder				
2.	Address of the Bidder				
3.	Status of the Con Ltd)/Firm/LLP etc.	npany (Public	Ltd/ Pvt.		
4.	Details of Incorporat	ion of the Comp	any/Firm		
5.	Details of Commencement of Business				
6.	GST registration no.				
7.	a. Permanent Account Number (PAN)& b. TAN				
8.	Name & Designation of the authorized contact person to whom all references correspondence shall be made regarding this tender				
9.	Telephone No. (with STD Code)a) Landlineb) Mobile				
10.	E-Mail of the contact	person:			
11.	Fax No. (with STD Code)				
12.	Website				
13.	Financial Details (as per audited Balance Sheets) (in Cr)				
14.	Year	2017-2018	201	8-2019	2019-20
15.	Net Worth				
16.	Turn Over (Total)				

17.	Turn Over (from Indian Operations)		
18.	Turn Over (from data centre operations)		
19.	Profit After Tax (PAT)		
20.	Net Profit		

### 5.2. Manufacturer Authorization Format

### Manufacturer's Authorization Form

To, The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Nainital-263001 (Uttarakhand)

Madam/Dear Sir,

# *Ref: - RFP no....... for SUPPLY, INSTALLATION, CUSTOMIZATION, TRAINING & SUPPORT OF ASSET LIABILITY MANAGEMENT (ALM)*

We confirm that we are participating in the RFP as a bidder.

Yours faithfully, Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

# 5.3. Declaration for Non-Blacklisting

#### UNDERTAKING FOR NON- BLACKLISTED

# To be provided on letter head of the Bidder's Company Dated:

Place:

The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Naninital -263001 (Uttarakhand)

Sir,

#### **<u>Reg.: RFP Reference No:</u>**

We M/s \_\_\_\_\_\_, a company incorporated under the companies act, 1956/2013 with its headquarters at \_\_\_\_\_\_, do hereby confirm that we have not been blacklisted/ debarred by the Statutory, Regulatory or Government Authorities or Public Sector Undertakings (PSUs / PSBs) or Private Banks or Financial Institutions in India during last 3 years.

This declaration is been submitted and limited to, in response to the tender reference mentioned in this document

Thanking You,

Yours faithfully,

Signature of Authorized Signatory

Name of Signatory:

**Designation:** 

Seal of Company

# 5.4. Undertaking of Information Security

(This letter should be on the letterhead of the bidder duly signed by an authorized signatory on Information security as per regulatory requirement)

To, The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Nainital-263001 (Uttarakhand)

**Sub: RFP for .....** We hereby undertake that the proposed hardware / software to be supplied will be free of malware, free of any obvious bugs and free of any covert channels in the code (of the version of the application being delivered as well as any subsequent versions/modifications done)

Dated this......20...

Yours faithfully,

Madam/Sir,

Authorized Signatory
Name:
Designation:
Bidder's Corporate Name
Address
Email and Phone #

# 5.5. Undertaking by the bidder (To be included in Technical & Commercial Bid Envelope)

#### To be provided on letter head of the Bidder's Company

Dated: Place:

The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Naninital -263001 (Uttarakhand)

Sir,

#### Reg.: RFP Reference No: NTB/RMD/ALM/2021/04/008

It is certified that the information furnished here in and as per the document submitted is true and accurate and nothing has been concealed or tampered with. We have gone through all the conditions of bid and are liable to any punitive action for furnishing false information / documents. Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20....

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

# 5.6. Undertaking for Price Validity & Acceptance of all terms & conditions of RFP

#### To be provided on letter head of the Bidder's Company

Dated: Place:

The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Naninital -263001 (Uttarakhand)

Sir,

#### Reg.: RFP Reference No: NTB/RMD/ALM/2021/04/008

We understand that Bank is not bound to accept the lowest or any bid received and Bank may reject all or any bid. We shall keep the price valid for the entire contract period from the date of issuance of the first Work order. If our bid is accepted, we are responsible for the due performance as per the scope of work and terms & conditions as per mentioned in RFP.

Yours faithfully,

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

# 5.7. Undertaking for No Deviation

#### To be provided on letter head of the Bidder's Company

Dated: Place:

The Chief Operating Officer Nainital Bank Limited Head Office Mallital, Nainital -263001 (Uttarakhand)

Sir,

#### Reg.: RFP Reference No: NTB/RMD/ALM/2021/04/008

Further to our proposal dated ....., in response to the Request for Proposal (Bank's RFP Ref. No <u>NTB/RMD/ALM/2021/04/008</u> hereinafter referred to as "RFP") issued by Bank, we hereby covenant, warrant and confirm as follows:

We hereby agree to comply with all the terms and conditions / stipulations as contained in the RFP and the related addendums and other documents including the changes made to the original tender documents if any, issued by the Bank. The Bank is not bound by any other extraneous matters or deviations, even if mentioned by us elsewhere either in our proposal or any subsequent deviations sought by us, whether orally or in writing, and the Bank's decision not to accept any such extraneous conditions and deviations will be final and binding on us.

Yours faithfully,

Authorized Signatory Name: Designation: Bidder's Corporate Name Address Email and Phone #

# 6) Section V: Scope of Work

# 6.1 Detailed Scope of Work:

Broadly the Scope of work shall include the following:

- The proposed ALM Solution should be supplied, installed, implemented, and maintained at Bank's Premises. The scope of the solution should cover data related to all the branches, offices, and Head Office of our Bank.
- The proposed solution to be integrated with the Core Banking Solution (Finacle 10.X), Finacle Treasury of the Bank and other third-party solutions, which are to be source of input data, and this integration should facilitate STP and should be managed through secured ports to avoid any leakage of data and exposure of any possible vulnerability.
- The proposed solution should support the following Database MS SQL and Oracle.
- The proposed solution should be capable of generating all the regulatory/statutory reports as per required format. The solution should be flexible enough to take care of existing as well as any new future reports, mandated by statutory authorities, within the timelines stipulated by the regulatory bodies during the contract period at no additional cost to the Bank.
- The solution should abide by the User management system and password policy as per the IT security policy outlined by the bank and should also incorporate maker-checker concept for operational uses.
- The bidder should act as a System Integrator for providing ALM solution and all the required additional/total hardware, middleware, application software, third party utilities and their licenses be provisioned in the bid itself.
- Bidder is liable for supply, installation, testing, commissioning, warranty, operational support and annual maintenance of all components of proposed ALM solution.
- The proposed solution should comply with the existing or future time to time guidelines on ALM from various regulators like RBI,BASEL IBA and other statutory bodies etc.. As and when new guidelines are issued from such regulatory authorities, the Bidder should incorporate the same in the solution at no additional cost to the Bank during the contract period.
- Bidder has to submit the exhaustive list of all hardware items (servers, storage, tape library etc.), software licenses and third-party tools with their configurations and

detailed solution architecture in the technical bid. The proposed hardware should have either horizontal scalability or vertical scalability in accordance with the requirements of Web / App / DB layers.

- Bidder has to provide onsite support for hardware/ software/ third party tools at no additional cost to the bank during the warranty/ AMC/ ATS period
- Bidder has to take up the complete installation, integration and customization of the proposed ALM solution with the CBS system (Finacle 10.X), Finacle Treasury and other applications without disturbing the day-to-day operations of the bank. Bidder should accomplish the job in co-ordination with existing CBS system & other applications OEMs. The proposed ALM solution shall meet the scope of work and also the functional and technical scope of work requirements as mentioned in the RFP
- Bidder should perform onsite maintenance of hardware, software with database and all the related products with customization, change management, addition of new reports as desired by Bank/ regulatory authorities, performance tuning of the application, necessary and adequate patches and upgrades, utilities, tools etc. after successful GO-LIVE of the ALM solution.
- The selected vendor has to provide necessary project management, requisite training for administrators/ users of the application and shall also provide comprehensive documentation of the application including architecture, description of the interfaces, data model, database structure, meta data details, user manual and other related documents.
- Bidder has to provision for required hardware/ software/ third party tools to support archiving requirements of the bank for the entire contract period.
- The system should have the ability to generate a detailed audit trail on a daily basis for the following minimum features:
  - i) Attempted unauthorized logins
  - ii) Time of login and logout
  - iii) Change of passwords
  - iv) Change of parameters
  - v) All transactions should be time stamped with user ID along with details of modification, if any
  - (vi)Details of databases accessed and modified by the users should be maintained bythe system
  - vii) The system should have the ability to store and track all system events, including corrections and cancellations by multiple criteria
  - viii) The system should maintain an error log in case of missing and/or erroneous data

- The solution should support automated uploading of data generated from the bank's CBS system Finacle 10 x/Finacle Treasury & other applications to ALM system without any manual intervention. There should be a provision for the users to raise a ticket in the system in case of any issue faced to maintain the record of time span for issue resolution.
- The solution should have complete and comprehensive security from unauthorized access. The number of levels / rights assigned to each level should be user configured by the bank for report purpose. It should provide maker/checker facility and should also provide full audit trail for the change made in the application.
- The proposed solution should properly maintain and preserve account level information in a manner that allows data to be retrieved easily and quickly whenever required or when requested by the competent authorities. Further, it shall maintain for at least ten years from the date of last audited balance sheet.
- Bidder has to comply with all the security guidelines mentioned by RBI/any regulatory body. Bidder has to provide all the necessary support and access to premises /documents as and when requested by Bank/ Bank's appointed personnel/ any regulatory body.

# Warranty, Annual Technical Support Services/ Annual Technical Maintenance Scope:

Bidder shall factor the costs in the Price Schedule accordingly. As part of warranty, ATS & AMC services the bidder shall provide following services:

• Bidder shall provide the on-site comprehensive maintenance (Warranty, ATS and AMC) during the entire contract period for all the software and services including Third Party Software within the scope of work. The software items supplied should be with one year onsite comprehensive warranty, which will start from the date of acceptance of the software after being installed and tested. Subsequently the bidder shall provide onsite comprehensive ATS support for 4 years.

• Successful Bidder must provide uninterrupted availability of the system and ensure that the problem is resolved within the time schedule as mentioned in the Service Level Agreement.

• The warranty, ATS/AMC should be comprehensive in nature with service support through telephone and/ or email to the Bank. Bidder has to provide the escalation matrix further, if the problem still remains unresolved after telephonic help

or in case of major breakdown, then Bidder has to arrange for on-site support for recovery and resolving the issue as soon as possible.

• Annual maintenance cost (AMC)/ Annual Technical Support (ATS) services include version upgradations, patches, bug fixing, and compliance of RBI/Basel and any other regulatory and statutory authorities changes, compliance of irregularities pointed by Internal/External Auditors etc.

• Back to Back OEM active support should be available for the software, third party applications etc supplied by the successful Bidder in the contract and supporting documents for the same should be provided for releasing of respective payments.

• The Bank will not be liable to pay any additional amount in respect of any sort of maintenance covered under the scope of this tender during the tenure of the contract. On-site maintenance services without any additional cost shall be provided by the Bidder during the period of warranty/ATS/AMC.

• Installation/re-installation, configuration/ reconfiguration of software including DB, as and when required during the contract period. All these activities are to be covered under scope of AMC/ATS provided by the vendor and bank will not pay any additional cost for the same.

• The services offered through Warranties, Annual Maintenance Contract and Annual Technical Support should meet the end-to-end onsite support requirements for implementing and maintaining infrastructure deployed as part of the proposal till completion of contract.

• Bidder shall ensure necessary changes or modifications announced by RBI/Basel and any regulatory authority or any other statutory authorities on the ALM software within the timelines or schedule stated by respective authorities without charging any extra cost to the Bank during the contract period. No exclusions / exceptions will be permitted in complying RBI / other statutory authority guidelines.

• Bidder shall provide New patches; Version releases/up-gradations will be released at periodical intervals, New Version will be provided in case of existing Software is declared as End of Support / End of Sale / not able to comply the Regulatory guidelines, Bug fixing, etc as part of ATS.

• Bidder shall provide required help during RBI-RBS Audit/Statutory Audit/Internal Audit etc to the Bank. Also rectify the irregularities pointed out during RBI-RBS Audit at no cost to the Bank.

• MIS Reports generation: Bidder should provide Daily/Monthly/Quarterly/Yearly/adhoc reports, Exception reports, Detailed/summary level reports, etc. in the specified formats as required by the Bank • The selected Bidder should agree to make a provision of making emergency release of patches in case of some serious bugs or immediate requirements without any additional cost to the Bank.

• The selected Bidder should agree to supply and install such periodical releases after removal of all bugs reported till that date and also the other modifications carried out based on feedback received till that date without any additional cost to the Bank.

• New Version with full customization should be provided in case of existing Software is declared as End of Support / End of Sale not able to comply the Regulatory guidelines during the contract period at no additional cost to the Bank.

• The selected Bidder should agree that during the warranty/ATS period, the software will be kept up-to-date in terms of followings, without any additional cost to The Bank: a) Bugs removal and troubleshooting. b) Maintenance and support for patches, version control and release. c) Regular performance tuning including database of solutions for performance optimization. d) Regular backup of ALM application & database. e) Data rectification, if required, on being caused due to any program malfunction or due to any other reason whatsoever.

• The Bidder should agree that during the warranty/ATS period, they will provide the following operational support:

- Training and hand-holding to core team.
- Tuning and configuration of Hardware, software and database
- Conducting regular server capacity analysis and advise remedial measures as required
- Conducting routine database assessments to ensure data quality and optimal data base performance e) Conducting periodic assessments of the ALM software and/or its infrastructure to ensure that all the functional requirements are satisfied.
- Determining when the ALM and/or its infrastructure need to be upgraded, replaced, or retired as per user/regulator's requirements.
- Redress various operational problems.
- The selected Bidder warrants that the services provided under the contract shall be as per the Service level Agreement (SLA) to be signed between the Bidder and the Bank.
- If the Bidder, having been notified, fails to remedy the defect(s) as per SLA, the Bank may proceed to take such remedial action as may be necessary at the Bidder's risk and expense and without prejudice to any other rights, which the Bank may have against the Bidder under the contract.

- The selected Bidder should also guarantee that all the software supplied by the Bidder is licensed and legally obtained.
- Selected Bidder shall be fully responsible for any IP rights violation in connection to the supplied software. Only licensed copies of software shall be supplied and ported. The bidder shall grant an irrevocable perpetual license to the Bank to use the software. Further, all software supplied shall be of latest version.
- Assist/support the Bank to install the same, if Bank desires during period of warranty/ATS at no cost to the Bank. As per the Bank's Business Continuity Policy / Disaster Recovery Policy, bidder should design and update BCP/DRP document on periodic internals for the proposed solution.
- As a part of AMC/ATS support, Bidder is required to resolve the issues reported by the Bank (with the help of log generated by the application). Although the backup will be taken by our DC team, the Bidder will also be responsible to test the backup for the restorability of using test server once in every 6 months
- Bidder has to take up the complete installation, integration and customization of the proposed ALM solution with the existing CBS system (Finacle 10.X) and other applications without disturbing the day to day operations of the bank. Bidder should accomplish the job in co-ordination with existing CBS system & other applications OEMs. The proposed ALM solution shall meet the scope of work and also the functional and technical scope of work requirements as mentioned in the RFP.
- The Bidder should propose a detailed hardware sizing requirement including database and any other software to the bank and the bank shall provide the same
- Each module should have a graphical user-friendly interface. Each module MUST have a consistent interaction mechanism with consistent look and feel.
- Simple and Intuitive navigation between functions such as drop-down menu driven options for common/known data fields
- The system MUST provide a facility for creation of users and subsequent responsibilities for the maintenance of the users
- Have an interactive and online help facility
- Automatic population of known fields to reduce data re-entry
- Configure Mandatory and Optional fields in the various documents to control data input
- Ability to print any information displayed
- Have a report generator facility allowing for the generation of standard and nonstandard reports.

- The system must provide industry standard integration mechanisms to facilitate integration with other systems in the Bank and this integration should facilitate STP
- The system should be able to keep time stamped logs of all user activities on the system
- Ability to create reports and export them to MS Word, MS Excel, Email or PDF or universal standard formats. The system should also be able to accept imports of data from other formats.
- The system should comply with local regulations, Guidelines on ALM and any other circular as per the Central Bank
- Ability to support the following print output modes for each report generated by the system:
  - > Printer
  - > Email (both as an attachment and as a screen shot
  - Screen / Preview
  - > export into various forms e,g Excel, Word, Pdf

# **6.2Timeline For Go-Live**

Bank is expecting to Go-Live with the proposed ALM solution within 16 weeks from the date of issuing Letter of Intent/ purchase order to the selected vendor.

# **6.3Software Functionality**

All the functionality covered under Scope of Work (Point No.6) should be provided as end-to-end solution by the Bidder.

Following are the criteria to evaluate the proposed solution. Statement/reports mentioned under table 6.3.1 & 6.3.2 shall be a part of proposed solution mandatorily and will be eligible for evaluation for availability of modules and interface as per requirements mentioned under table 6.3.3.

#### **6.3.1 Assets & Liabilities Management Reports:**

Sr.No	Reports/ Specifications	Remarks
1.		1. Parameterization of Time Buckets.
		<ol><li>Daily computation &amp; generation for Domestic operations standalone.</li></ol>

Statement	<ol> <li>Daily Computation &amp; drill down the reports at most granular level viz. Branch Level, Base Currency, Instrument Level, Product Level</li> </ol>
of Structural Liquidity	<ol> <li>Multi select options in each filters, each prompts and report head/item level.</li> </ol>
(Liquidity Returns)	<ol><li>Amount Filters viz. reports in crores , lacs thousands, actual, etc.</li></ol>
	6. Designing Dashboard with all the major information.
	<ol> <li>Reports should be developed as per relevant RBI guidelines and as per additional requirements/Policy of the Bank</li> </ol>
	<ol> <li>Bank should be able to generate reports on provisional data/figures and Audited data/Figures for audit and reporting purpose.</li> </ol>
	<ol> <li>Reports should be well designed to arrive audited/Post MOC (Memorandum of correction) reports after incorporating modification, correction and adjustments suggested by auditors andofficials.</li> </ol>
	10. To develop ALM Disclosure.
	11. Any other requirements/gap
	12. found while studying functional requirements /finalization of BRD/SRS(Business requirement specification/ System Requirement Specification)

# The Objective of above Statement of Structural Liquidity is to generate following statements by the proposed solution.

1.01	· · · · · · · · · · · · · · · · · · ·		
	Operations		
	Part A2 - Statement of Structural Liquidity - Currency Wise- Indian		
1.02	Operations		
	Part A3 Statement of Structural Liquidity - Combined Indian Operations - Domestic and Foreign currency i.e. LR -1 Part A1 + Part A2)		
1.03			
	Part B (i)- Statement of Structural Liquidity for Overseas Branch Operations –		
1.04	Country Wise		
1.05	Part B (ii)- Statement of Structural Liquidity for Subsidiaries /JVs /		
1.05	Associates - CountryWise		
1.06	Part C - Statement of Structural Liquidity – For Consolidated Bank		
1.00	Operations		

Sr.No Repo Spec	rts/ Rema	rks
-----------------------	-----------	-----

_	Behavioural Studies	<ol> <li>To build a database, menu, SQL/PSQL/Oracle for generation of data for performing following behavioural study in terms of RBI and Banks Internal requirements at any given point of time viz. Renewal Pattern of Term Deposits, Behavioural &amp; seasonal pattern of Cash Credit, Overdraft &amp; Demand Loans, Pre mature withdrawal pattern of Term Deposits, Pre- payment pattern of Term Loan, Behavioural Pattern of Savings &amp; Current Deposits, Unavailed portion of Cash Credit, Overdrafts &amp; Demand Loans and term Loan, Behavioural analysis of Bills Payable, Behavioural</li> </ol>
		analysis of Devolvement / Invocations pattern of LC/LG, Behavioural Analysis, etc.
		<ol><li>Any other requirements/gap found while studying functional requirements /finalization of BRD/SRS.</li></ol>

Sr. No	Reports/ Specifications	Remarks
		1. Parameterization of Time Buckets.
3	Interest Rate Sensitivity	2. Computation & generation for Domestic operations standalone, as per defined frequency.
	Statements (TGA & DGA approach as	3. Drill down the reports at most granular level viz. Branch Level, BaseCurrency, Instrument Level, Product Level.
	per RBI)	4. Multi select options in each filters, each prompts and report head/item level.
		5. Amount Filters viz. reports in crores , lacs thousands, actual etc.
		6. Designing Dashboard with all the major information.
		<ol> <li>Reports should be developed as per relevant RBI guidelines and as per additional requirements/Policy of the Bank.</li> </ol>
		8. Bank should be able to generate reports on provisional data/figures and Audited data/Figures for audit and reporting purpose.
		9. Reports should be well designed to arrive audited/Post MOC (Memorandum of correction) reports after incorporating modification, correction and adjustments suggested by auditors andofficials
		10. Impact of shock and stress scenarios on positions priced off different interest rate indices (basis risk).
		11. The impact on economic value and NII of mismatched positions in Domestic Currency.

12. The impact of embedded losses. Computation of Earnings at Risk for Banking Book.
13. Support for Flexible stress scenarios, Market / Historical rate driven stress scenarios, Negative Rate scenarios, Geographically impacted stress scenarios, Measurement of parallel and nonparallel gap risk, basis risk and optionrisk.
14. Reverse Stress Test to identify interest rate scenarios that could severely threaten banks' capital and earnings
15. IRRBB should be designed/developed in such way that Bank could be able to generate the IRS Whole Bank BasisReports based on IRRBB guidelines.
16. Reports should be generated on Whole Bank basis, Banking Book Basis and Trading Book Basis. Whole Bank, Banking Book and Trading Book Basis reports should be generated on Book Value and Market Value
17. To define customized curves as coupon curves and yield curves. To accept the data feeds from external agencies such as FIMMDA and FBIL to be used as coupon and yield curves. To create interface with source system to get yieldcurves for Interest Rate Risk Reports.
18. Any other requirements/gap found while studying functional requirements / finalization of Business requirement Document/System Requirement solution.

# The Objective of above Interest Rate Sensitivity Statement is to generate following statements by the proposed solution.

-		
<b>3.01</b> Statement of Interest Rate Sensitivity under Traditional Gap Analysis (IRST) - Currency Wise		
<b>3.02</b> Statement of InterestRate Sensitivity underDuration Gap Analysis (IRSD) - Currency Wise		, , ,
3.03 Coupon & Yield – IRSDGA - Currency Wise		Coupon & Yield – IRSDGA - Currency Wise
3.04 Memorandum - IRST - Currency Wise		

# **6.3.2. Liquidity Risk Management Reports:**

Sr.No.	Reports/ Specifications	Remarks
4	Liquidity Risk Management	
4.01	BLR-1 – Liquidity	<ol> <li>Daily computation &amp; generation for Domestic operations, standalone.</li> <li>Daily Computation &amp; drill down the reports at most granular level viz. Branch Level, Base Currency. Instrument Level, Product Level.</li> </ol>
	Coverage Ratio (LCR)	<ol> <li>Multi select options in each filters, each prompts and report head / item level.</li> <li>Amount Filters viz. reports in crores, lacs thousands, actual etc.</li> </ol>
		5. Daily average data points on weekly, fortnightly, monthly, quarterly, half yearly and yearly basis, Disclosure of LCR.
		6. Parameterization of runoff factors, multipliers, no. of days 30 Days-90Days-1Year etc.
		7. Designing Dashboard with all the major information.
		8. Reports should be developed as per relevant RBI guidelines and as per additional requirements / Policy of the Bank.
		9. Bank should be able to generate reports on provisional data/figures and Audited data/Figures for audit and reporting purpose.
		10. Reports should be well designed to arrive audited/Post MOC (Memorandum of correction) reports after incorporating modification, correction and adjustments suggested by auditors andofficials.
		11. Any other requirements/gap found while studying functional requirements / finalization of Business requirement Document/System Requirement solution.

# The Objective of above Liquidity Coverage Ratio Statement is to generate following statements by the proposed solution.

4.02	BLR-2 – Funding Concentration			
4.03	BLR-3 – Available unencumbered Assets			
4.04	BLR-4 – LCR by Significant Currency			
4.05	BLR-5 – Other Information on Liquidity			
4.06	BLR-6 – Intraday Liquidity Management			

Sr.No	Reports/ Specifications	Remarks
5	Dynamic Liquidity Statement-	1. Extracting the actual inflows and outflows for the relevant time buckets of Dynamic Liquidity Reports.
	Domestic	2. To develop multiple dynamic liquidity profiles with different bucketing assumptions, time buckets and projections.
		3. To drill down the dynamic liquidity profile to the desired granularity (i.e. position level, product level, GL Leveletc.)
		4. To facilitate projections for horizon period. E.g.: 3 months, 12 months, 3 years, 5 years etc.
		5. Any other requirements/gap found while studying functional requirements / finalization of Business requirement Document/System Requirement solution.

### **6.3.3 Other ALM & Liquidity Reports:**

The evaluation of functionality of proposed solution will be based upon the statements/reports available/to be available in the solution. Considering the following criteria, the evaluation of 50 marks will be carried out as per response given by Bidder against the below requirements:

**A** = Functionality is AVAILABLE - (1) Mark

**C**\* = CUSTOMIZABLE free of cost - (0.5) Marks

\*the requirement covered as Customizable shall be delivered to the Bank within 6 months from GO Live date of proposed solution in the bank.

At least 50% of the requirement mentioned below should be AVAILABLE (A) i.e. Response should be A in 26 points out of 52 to qualify

Sr.No	Reports/ Specifications	Remarks	RESPONSE (A/C)
		<ol> <li>Daily computation &amp; generation for Domestic operations, standalone.</li> </ol>	
		2. Daily Computation & drill down the reports at most granular level viz. Branch Level,	
6	6.1 Basel III	Base Currency. Instrument Level, Product	

Net Stable Funding Ratio	Level.	
(NSFR)	3. Multi select options in each filters, each prompts and report head / item level.         4. Amount Filters viz. reports in crores, lacs thousands, actual etc.         5. Daily average data points on weekly,	
&	fortnightly, monthly, quarterly, half yearly and yearly basis, Disclosure of NSFR. 6. Designing Dashboard with all the major	
6.2 Stressed LCR	information. 7. Reports should be developed as per relevant RBI guidelines and as per additional	
and NSFR and based on projected business growth/Internal	requirements / Policy of the Bank.8. Bank should be able to generate reports on provisional data/figures and Audited data/Figures for audit and reporting purpose.	
Assumptions.	<ol> <li>Reports should be well designed to arrive audited/Post MOC (Memorandum of correction) reports after incorporating modification, correction and adjustments suggested by auditors andofficials.</li> </ol>	
	10. Any other requirements/gap found while studying functional requirements / finalization of Business requirement Document/System Requirement solution.	
	11. Vendors should be capable enough to provide functional expertise to develop NSFR requirements as per RBI guidelines.	
	12. Any other requirements/gap found while studying functional requirements / finalization of Business requirement Document/System Requirement solution.	
	<ul> <li>13. Reports should be developed as per the requirements of the Bank.</li> <li>14. Vendors should be capable enough to provide functional expertise to develop stressed and Projected LCR &amp; NSFR Reports. (Prior implementation / development experience is required).</li> </ul>	
	15. Capability to simulate LCR and NSFR by on projection of business growth.         16. Any other requirements/gap found while studying functional requirements /	
	finalization of Business requirement Document/System Requirement solution	

<ul> <li>Back Testing of Dynamic Liquidity</li> <li>Statement- Domestic,</li> <li>Overseas,</li> <li>subsidiaries,</li> <li>joint vonture</li> </ul>		Remarks	RESPONSE (A/C)
		<ol> <li>To conduct back testing of dynamic liquidity reports by comparing archived dynamic liquidity report as on a date with the target horizon date.</li> <li>To calculate the differences in projected values in dynamic liquidity report and actual values at each of the following levels viz. levels viz. Line of Business, General Ledger Line, Item as per Dynamic Liquidity format of RBI Product / instrument level / Vertical Level.</li> <li>Any other requirements/gap found while studying functional requirements/ finalization of BRD/SRS.</li> </ol>	

		Requirements/ Policy/ Assumptions as per defined frequency.	
		<ol> <li>Interest Rate Risk Stress Testing should be developed under TGA and DGA method with Bank level and Banking Book to see the impact on NII &amp; Networth under various interest Rate Shock Scenarios viz. Parallel, non Parallel, Steeping, inversion, upward, downward, Product Level shocks.</li> </ol>	
		<ol> <li>We expect that Vender should have prior experience of development of Stress Testing.</li> </ol>	
		<ol> <li>Vender should be well capable to suggestand develop assumptions for Stress Testing.</li> </ol>	
		<ol> <li>Any other requirements/gap found while studying functional requirements/finalization of BRD/SRS</li> </ol>	
8.01	Liquidity Risk StressTesting	<ol> <li>To Build Stress Testing in terms of RBI Guidelines, Bank Policy, Internal requirements/Assumptions and Functional expertise of Vender.</li> </ol>	

8.02	Interest Rate Risk Stress Testing	7. To Build Stress Testing in terms of RBI Guidelines, Bank Policy, Internal requirements/Assumptions and Functional expertise of Vender.
8.03	Trading portfolio Stress Testing	8. To Build Stress Testing in terms of RBI Guidelines, Bank Policy, Internal requirements/Assumptions and Functional expertise of Vender.
8.04	Macro- economic stressTesting	9. To Build Stress Testing in terms of RBI Guidelines, Bank Policy, Internal requirements/Assumptions and Functional expertise of Vender.

9	Other ALM Reports		
9.01	Top N Depositors andBorrowers Reports	<ol> <li>Top N depositors/borrowers - Receipt Level, Customer Level, Flexi Tenor Wise, Segment- Wise, Customer Type-wise, Constitution- wise, Occupation Wise, Sector-wise, Branch wise, Group Level, Consolidate at various Level, Base Currency. Account Classification Level, No. of Account and Amount (in crores, lacs, actual), Flexi Size Wise Depositors / Borrowers and combination of above.</li> </ol>	
		<ol> <li>Maturity position with Weighted Average Rate (WaR) of Top N Depositors and Borrowers with above filters as per defined frequency.</li> </ol>	
		<ol> <li>Reports should be developed as per relevant RBI guidelines and as per internal requirements / Policy of the Bank.</li> </ol>	
		<ol> <li>To Modify, upgrade, change &amp; develop the reports as per the current requirements.</li> </ol>	
		<ol> <li>Daily Generation of Report along with Trend Report as per defined frequency.</li> </ol>	
		<ol> <li>Any other requirements/gap found while studying functional requirements /finalization of BRD/SRS.</li> </ol>	
9.02	Classification and category of Deposits, Borrowings, Investmentsand Advances along with WaR	7. Flexi Interest-Rate wise, Flexi Size Wise, Flexi Residual & Contractual tenor Wise, Multi select Scheme wise, Segment-Wise, Customer Type-wise, Constitution-wise, Occupation Wise, Sector-wise, Size Wise, Branch-wise, Group Level, Consolidate at various Level, Currency Wise, BaseCurrency, Account Classification Level, Fund Based and Non Fund Based, Impact Calculations and combination of above.	

		8. No. of Account and Amount (in crores, lacs, actual), Rating Wise.	
		<ol> <li>Advances Linked to Benchmarks viz. Base Rate, BPLR, MCLR and Repo linked lending rate, Fixed and Floating Rate Advances.</li> </ol>	
		10. Reports should be developed as per relevant RBI guidelines and as per internal requirements / Policy of the Bank.	
		11. To Modify, upgrade, change & develop the reports as per the current requirements.	
		12. Any other requirements/gap found while studying functional requirements / finalization of BRD/SRS.	
		13.Average Rate of Term Deposits/Term Loans (as on the day)	
		14. Marginal Cost/yield ofDeposits/Advances (incremental/renewal)	
9.03	Classification of Term deposit maturity wise and interest rate wise	15. Reports of term deposit accounts as per residual/contractual maturity wise, amount wise and interest rate wise should be developed as per relevant RBI guidelines and as per internal requirements / Policy of the Bank.	
9.04	Prudential Ratio	16. Daily Generation of Report along with Trend Report as per defined frequency.	
		17. Reports should be developed as per relevant RBI guidelines with respect to other liquidity limits and stock approach ratio as per Policy of the Bank.	
		18. To Modify, upgrade, change & develop the reports as per the current requirements.	
		19. Daily Generation of Report along with Fortnightly Trend Report.	
		20. Any other requirements/gap found while studying functional requirements /finalization of BRD/SRS.	
		21. RBI Ratios	
		22. Internal Ratios	
9.05	Fund Transfer Pricing Reports	23. Reports should be developed as per Bank Policy for Calculation of Fund Transfer pricing.	
		24. Detailed report required at account level, branch level, product level etc. for both Bank level assets and liabilities.	

## **Important Points:**

- 1. During any phase/Milestones of this Project, successful bidder shall have to incorporate the Regulatory changes/modification in their guidelines pertaining to all the above Reports.
- 2. Successful bidder shall have to create an interface among the banks systems and application for any purpose wherever required.
- 3. All the above reports must have drill down facility up to GL level.

# **6.4 Hardware Specifications**

The Bidder has to submit the hardware specification document covering exhaustive list of all hardware items, software items (like OS, DB etc.) with their configurations to the Bank for implementing the proposed solution in accordance with the requirements of the proposed solution. The sizing should be done keeping in mind the fact that the application will be used by the Bank for a period of -5- year (extendable further for 2 years at Bank's discretion). The Bank reserves the right to procure the same from the bidder or from open market. However, the shortlisted bidder will assist Bank in below tasks related to hardware:

- Install the proposed solution on the hardware infra as recommended by the Bidder.
- Recommend any enhancements/upgrades to the hardware and the software installed on same, to ensure that the application functions as required.
- Support Bank in replacing/upgrading any software like OS, DB etc. that goes end of life/end of support to ensure that the proposed application functions as required
- Support Bank team to ensure maintenance activities that are carried out as and when required.
- Assist Bank team in ensuring compliance to various guidelines issued by RBI, other regulatory bodies, government etc.

ſ	Sr. no.	Transaction Information	Year 1	Year 2	Year 3	Year 4	Year 5
	1	Average No of Transactions per day from Branch Network		180000	232000	292000	335000
	2	Average No of Transactions per day from Channels and interfaces	100000	126000	158000	195000	223000

Tentative no of Transactions is as specified below:

# 7. Section VI : Financial Bid Format

Sr. No.	Particulars	Total Amount
1.a	One time Application Software/license cost - Perpetual	
1.b	Third-Party Application Cost (if any)	
2	Implementation Cost & Integration Cost (One Time Cost)	
3	Other Cost (If any, please specify)	
4	Annual AMC/ATS Charges on per annum basis	
	GRAND TOTAL OF PROPOSED SOLUTION in INR (Excluding GST/Other taxes)	

(Signature of Authorized Signatory)

(Name, Designation and Address)

(Seal of the Company)

Date:

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